

We Make Minnesota  
**Welcoming**  
2018 Annual Report



INTERNATIONAL INSTITUTE  
*of Minnesota*



**This year, Mahgol finished her generals at Saint Paul College and transferred to the University of Minnesota as a math major. Four years ago when she arrived to Minnesota from Iran at age 18, the only word she knew in English was “hi.”**

After learning some English working as a lifeguard at the YMCA, Mahgol came to the Institute and completed College Readiness Academy. She passed the Accuplacer and was able to enroll in college. Navigators helped her apply for financial aid, enroll in classes and even prepare her resume to apply for jobs, but it was Mahgol’s drive and hard work that ultimately led to her success. “I was a full time student, I was working full time, and I was taking care of my dad and my sister who was in high school. So I’m really proud of that. I made it.”

## Letter from the Executive Director

# 2018: BUILDING A WELCOMING COMMUNITY

When New Americans come to the Institute we want them to feel welcome, at home and that Minnesota is a place where they can make new friends, build a family and grow a career. Our mission is to ensure that this is possible and that every New American who reaches our doors can achieve full membership in American life.

In 2018, we strengthened this mission by expanding our scope and services. Despite the turbulent political landscape, we are growing and responding to the workforce needs in our state with outcomes-based career pathways. New Americans fill critical gaps in our national and local workforce by entering sectors that need workers and by creating jobs through small and large business innovation. They also provide invaluable cultural contributions that strengthen our future by expanding our global footprint and expertise.

I am excited to share that because of the continued high demand for our services, we have embarked on a capital campaign to expand our building to accommodate the need for these services. When completed, our new building will stand proudly as a welcoming home for New

Americans who are eager to advance their education and careers and contribute to their community.

While working to enhance our presence on Como Avenue, we also made a greater investment in advocating for our clients at the Capitol, at local chambers, in classrooms and at community events. This year, we gave more presentations than ever, sharing what it means to become a refugee, how the U.S. resettlement system works, and what New Americans contribute to Minnesota.

We also expanded services for the anti-human trafficking program by advocating for clients and ensuring that they had the resources needed to start a new life. This program doubled its impact by serving 53 people in 2018 and it continues to grow.

Through it all, you have been an important partner. In this report we are proud to share with you what our clients have accomplished because of your unwavering support. Together, we will keep Minnesota welcoming and strong. Thank you.

In Gratitude,

**Jane Graupman**

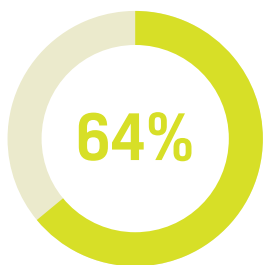
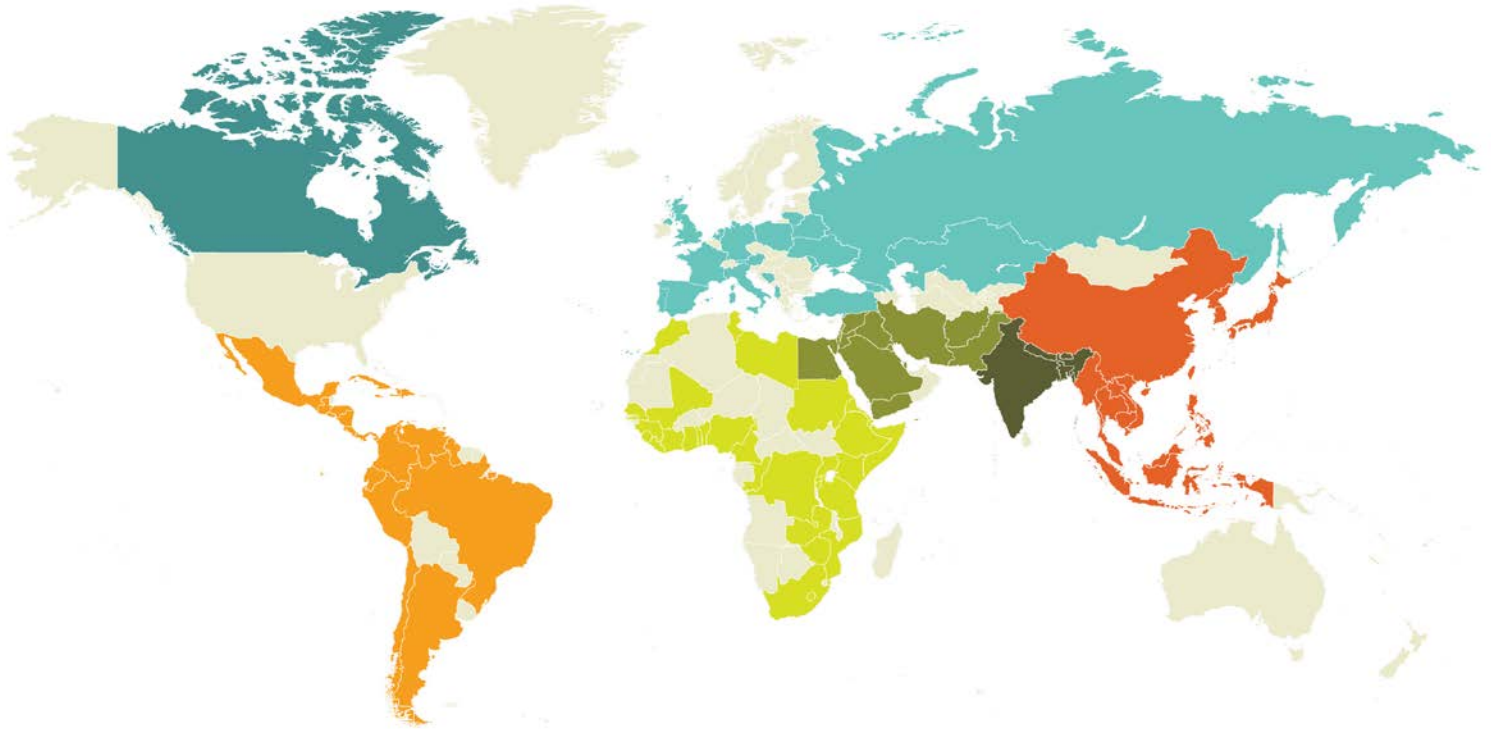




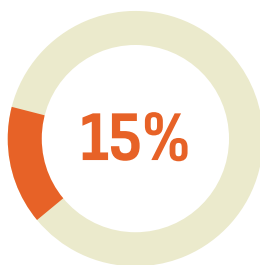
Our 2018 Reach:

# 3722 NEW AMERICANS FROM 104 COUNTRIES

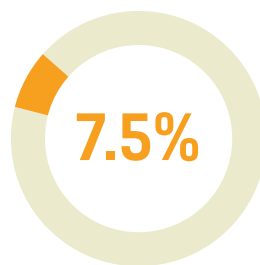
Since 1919, the International Institute of Minnesota has empowered New Americans to achieve self-sufficiency and full membership in American life. Though the faces of our clients have changed over time, our commitment to their success has not wavered. This year we reached New Americans from more than half the countries in the world. We believe this diversity strengthens Minnesota's communities.



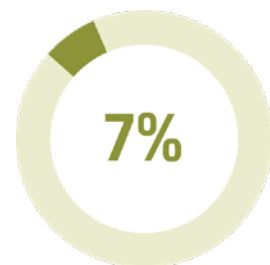
Sub-Saharan Africa



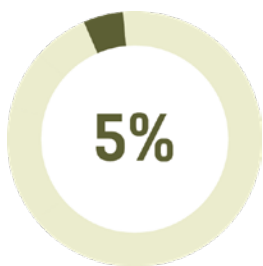
East Asia & Pacific



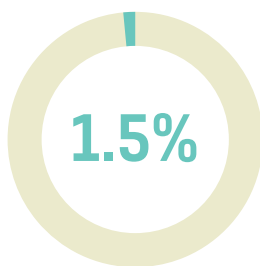
Latin America & Caribbean



Middle East & North Africa



South Asia



Europe & Central Asia



North America



**Alliance and her family came here through the refugee program a year and a half ago. Her favorite thing about Minnesota? “They provide education for free.”**

At first, she was scared because everything was so new, but now she says: “I’m thankful we moved to Minnesota because we discover new things and always get to meet new people.” Her dad encouraged her to play soccer, and her mom helped her feel confident about going to school, where her favorite subject is now “maybe all of them.”

“I’m proud of how I learned English so fast.” Someday, Alliance hopes to be a doctor or a clothing designer.

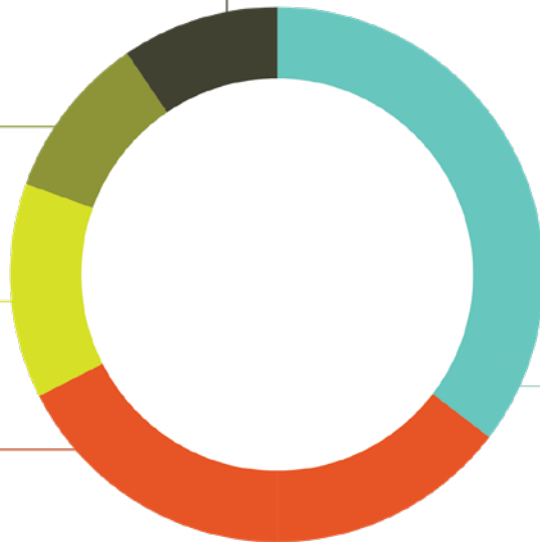
“**I feel Minnesota is home, because it’s the place we’re going to stay for a long time.**”

355  
Refugee Services

375  
English Language  
Learning

491  
Career Pathways  
& College Readiness

1184  
Citizenship Services



## OUR 2018 IMPACT

From arriving to thriving and every step in-between, the Institute served 3722 New Americans this year.

103

newly arrived refugee and asylees applied to be reunited with family members (through the follow-to-join process) with the Institute's assistance.

1500

dancers performed at the Festival of Nations.

188  
REFUGEES  
resettled by the Institute.

53 survivors of human trafficking were provided direct service and trauma-informed support.

165  
employed through the Medical and Hospitality Careers Pathways.

253

clients connected to medical and dental care through medical case management.

25,192 HOURS  
of English education provided to New Americans.

79 COLLEGE READINESS ACADEMY STUDENTS

prepared for success in college with classes and individual navigation.



# YOU MAKE THIS MISSION POSSIBLE

Philanthropy and volunteerism strengthen and sustain the Institute's programs and services. We extend our deepest gratitude to the supportive donors and volunteers who make this work and mission possible. Together, we will continue to make Minnesota a welcoming home, where New Americans thrive.



This year 235 volunteers at the Institute assisted with citizenship applications, tutored students, served as bus buddies and more. Hundreds more made the Festival of Nations happen. **Thank you.**

## DONORS

The following individuals and organizations helped advance the Institute's efforts in refugee resettlement, education, career pathways and citizenship with generous gifts to the International Institute of Minnesota from October 1, 2017 – September 30, 2018.

### 100,000 +

Fred C. and Katherine B. Andersen Foundation  
Greater Twin Cities United Way  
HRK Foundation  
Thrivent Foundation

Richard M. Schulze Family Foundation

### \$9,999 – \$5,000

The Alces Trust  
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### \$99,999 – \$50,000

The Immigrant Legal Resource Center and the Funders of the New Americans Campaign  
MSPWin  
The Saint Paul Foundation  
Kate Tilney and Fred Kaemmer  
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Jeffrey Mandel, MD  
Mary and David Miklethun  
The Jay & Rose Phillips Family Foundation of Minnesota

### \$49,999 – \$25,000

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Julia Kaemmer  
Bonnie Keeler and Daniel Hernández  
Sandy Keith  
Dianne Kendall  
Jill and Chuck Koosmann  
Kim and Tom Kusilek

Neal Logan  
Sarah Mendoza-Shelton  
Minnesota Historical Society  
Minnesota State Bar Foundation  
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Bonnie Wek and Michael Donahue	Stephanie and Aaron Swearingen	Savannah Bearden	Susana Perez Castillejo and Carlos Seoane	Timothy Edstrom
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All Are Welcome Here	Julia Welter	Toni Beitz	Lisa Chesko	Jack Elkin
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Camille Beshara		Jodi Benson	Kirsten Christopherson	Ellen Engseth
Nicole Huebner Briese and Nick Briese	<b>Under \$250</b>	Zoe Benston	Barbara Coffin	Berit Engstrom
Owen Brown	Paula and Esam Aal	Kathryn Berg	James Cohen	Anne Erickson
Shannon Browne	Hussein Abdi	Audrey Bergengren	James T Coleman	Laurel Erickson
Richard Buenger	Joyce Abel	Sarah Berger	Julie Coleman	Soren Erickson
Lori and Tom Commerford	Cynthia Ahlgren	Kevin and Judy Bergquist	Sarah Coleman	Jennifer Ericson
Jennifer Cumberland	Jennifer Albright	Nancy Bergstrom	Heather and Tony Collen	David Ernst
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Kathleen and Randy Graham	Maryellen Ancheta	Kathryn Biederwolf	Kathleen Coskran	Roni Falck
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Shaan Hamilton	Jan and Luverne Anderson	Jan Bijwadia	Sarah Crippen	Dustin Fedie
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Maria Hidalgo	Robert Anderson	Allegra Birdseye-Hannula	Anita Cummings	Leslie Firkins
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Forseth Larkin	Anonymous	Karen Black	Alexandra Cunliffe	Shirlee Fischer
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		Megan Breit-Goodwin		



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Cleo Friederichsen	Sara Hoppe	Shannon Lillmars	Carmen Morrison	Jane Qualey
Susan and William Funari	Anthony Howe	Kristine Lindell	Marsha Mose	Mary Racciatti
Cheryl Furst	Karen and Bob Hoyle	Brendalee Litman	Mary Lou Mossberg	Peter Radcliffe
Stephanie Galarneault	Farida and Chris Hughes	Faith Loggers-Jamnik	Breanna Mueller	Kenneth Rafowitz
Karen Galles	Loan Huynh	Betsy Long and John Borden	Kally Muenster	Kate Raleigh
Laurel Gamm	Zora Hynnek	Caley Long	Linda Mulhern	Shona Ramchandani
Maha Ganapathy	Luca Hynnek	Lesley Longval	Susan Mulvahill	Abel Ramos
Gatewood Elementary 5th Graders	Veronica Ivans	Andrew Lovgren	Anne Munksgaard	Jenelle Rank
Majra Gibbons	Ahmed Abdi Jama	Janet and Dean Lund	Katja Munson	Leslie Rapp
Valerie Gillispie	Kyle James	Annette Luther	Alan Nachtigal	Cathy Regnier
Kimberly Gleason	Cassie Javner	Alissa Lyon	Megan Marie Naidl	Kelley Reierson
Ann Gleeson	Joni Jensen	Kathleen Lytle and Richard Hoglund	Brett Nehls	Debra Ricci
Debbie and Mark Glotter	Wendy Jerome	Brooke and Andy MacGregor	Elisha Nehring	Gregg Richardson
Catherine Godlewski	Rita Johnson	Kathy Madzey	Randi Nelson	Annie and Tony Riley
Ezra Golberstein	Andrea Johnson	Martha Magnuson	Anne Nervig	Shelley Robbins
Kathleen Graham	Mary Johnson	Rebecca Magnuson	Catherine Neuschler	Wendy Roberson
Merle Greene	Manish Kalra	Sheryl Lynn Malfeld	Gerald Nolte	Dan James Roe
Jana Greenfield	Kumba Kanu	Catherine Mandle	Mary Norstep	Jacqueline Rolfs and David Severtson
Suzy and Kendall Griffith	Christine and Tom Karki	Kelly and David Manke	Angela North	Patrick Romey
Gretchen Guenter	Megan Keyser	Amy Mann	Jane Oh	Addie Rosenwinkel
Paula Guerra	Stefanie Kiihn	Kelly Marchwick	Ighama Ojo	Hannah Rosenwinkle
Julie Gugin	Bo-Sung Kim	Mike Marigold	Emily Olinger	Elizabeth Ross
Heather Haakenson	Matthew Kinney	Elizabeth and James Martin	Cheryl Olseth and James Empson	Russell's Traveling Kitchen
Lauren Hagen	Kathleen Kleinberg	Leah Matheson	Anna Olson	Andrea Sachs
Angela Hall Slaughter	Stacey Kleinendorst	Benji Mathews	Maren Olson	Saint John's University
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Marissa Hendrickson	Janice Laven	Catherine Mielke	Jan Peterson	Ana Schuneman
Lorraine Henning	Alexandra Lazarewicz	Julie Mieseler	Jill Peterson	Micaela Schuneman
Cheryl Henningsgaard	Andrea Leap	Chris Miller	Sammie Peterson	Kimberly Scott
Christopher Hertel	Angela Lee	Gabriela Miller	Brian Peterson-Delacueva	Claire Scroggins
Maren Hilton	Amber Leong	Jonathan Miller	Norman Piatti	Aria Seager
Kirsten Hoaby	Sandra Leuthner	Kathleen Milner	Sara Pokorny	Maija Sedzielarz
Jordan Hobbs	Adi Leviatan	Gina Mitteco	Polaris Industries Inc.	Pam Seiler
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Maureen Wosepka  
Emily Woster  
Shirlee Xiaoping Xie  
John and Ellen Yazbeck  
Carrie Yeager  
Leah Young  
James Zarzana  
Akmal Zeb  
Corrie Zoltai

### Gifts in Memory of

Linda Abel  
Janice Becker  
Mathieu Dowu  
David Ericson  
Loc Hoang Truong  
Martha Kaemmer  
Ken Kohnstamm  
Ntate Moroho  
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Lydia Koehler  
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Sally and Elgin Manhard  
Mary Miklethun  
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Ben S. and his Birthday  
The Women of Sarah's  
Mary Valerie Saunders  
Zaire Saunders  
The Sojourner and Foreigner  
The Somali Community in Minnesota  
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The Streibel Family  
Iris Luther-Suhr  
Y Paul Sussman  
Tara Tilbury  
Kate Tilney and Fred Kaemmer  
Jonathan Truong  
Bea Vue-Benson and Ma Vue  
Katherine Weir  
World Refugee Day  
Zahra and family

## GOVERNMENT GRANTS

The following entities issued grants to the International Institute of Minnesota from October 1, 2017 – September 30, 2018.

Heartland Human Care Services (in partnership)

Minnesota Department of Education

Minnesota Department of Employment and Economic Development

Minnesota Department of Health

Minnesota Department of Human Services

Minnesota State Colleges and Universities (in partnership)

Twin Cities Local Initiatives Support Corporation

U.S. Committee for Refugees and Immigrants

Workforce Innovation and Opportunity Act (in partnership)





“I made it here  
and have been  
given hope. The  
only thing I can  
say is thank  
you.

- Ruth, nursing  
assistant graduate



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# 2018 FINANCIALS

October 2017 – September 2018

## Balance Sheet

Total Current Assets	697,695
Building, Equipment, Land	1,663,476
Accumulated Depreciation	(1,287,282)
Unemployment Services Trust	86,808
Reserve Funds	2,593,470
Capital Campaign	791,334
<b>Total Assets</b>	<b><u>4,545,501</u></b>

**Total Liabilities** 136,714

## Capital

Fund Balance - Unrestricted	2,621,106
Fund Balance - Board Designated	208,338
Fund Balance - Donor Designated	61,957
Fund Balance - Temp Restricted-Building Expansion - Capital Campaign	861,335
2017-2018 Net Income Operations	353,549
2017-2018 Net Income Capital Campaign	302,502

**Total Capital** 4,408,787

**Total Liabilities & Capital** 4,545,501

## Income Statement

### Revenue

Government Grants	1,632,740
Corporate/Foundation Grants	1,475,937
Festival of Nations	454,220
Program Service Fees	175,976
Rentals	10,396
Contributions	248,948
Investment Income	211,314
<b>Total Revenue</b>	<b><u>4,209,531</u></b>

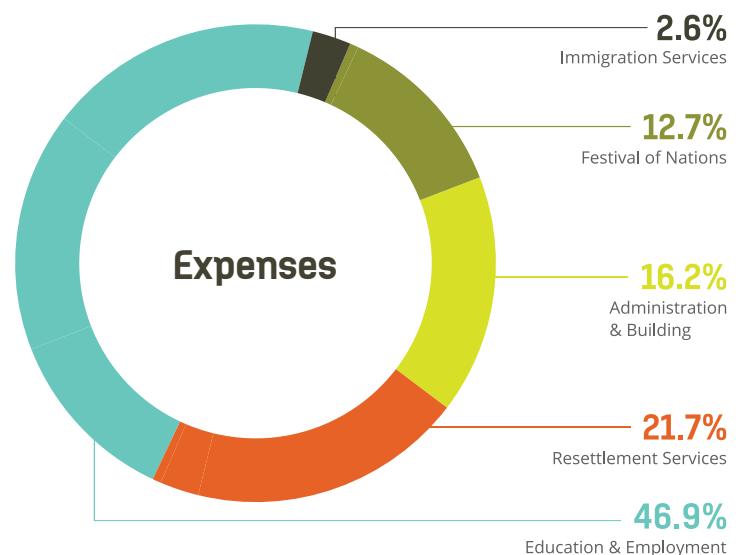
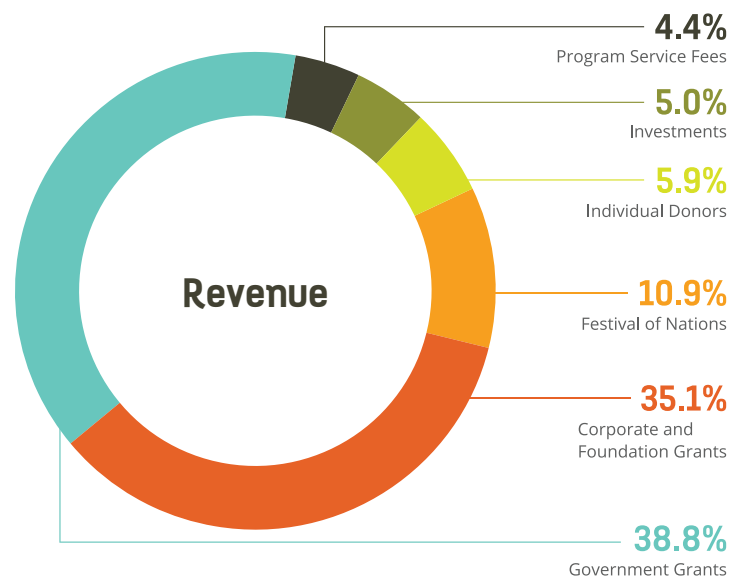
### Expenses

Resettlement Services	836,826
Immigration Services	98,395
Education & Employment	1,806,829
Festival of Nations	489,001
Fundraising/Volunteer (Admin)	249,101
Unallocated Admin/Building	375,830
<b>Total Expenses</b>	<b><u>3,855,982</u></b>

**Operations Net Income** 353,549

### Capital Campaign Information

Capital Campaign Income	602,734
Capital Campaign Expenses	300,232
	<b><u>302,502</u></b>







“The day I became a citizen I was so excited and so happy.

- Nang, U.S. citizen and Institute volunteer

You can find more stories and information at:

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